

Reading the D&B Trade+

The D&B Paydex Score and demographics plus public record is an excellent value. A great report for low margin, high volume accounts.

Company Information

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Company information (data source: Dun and Bradstreet[®])

Gorman Manufacturing Company, Inc.
 Physical Address: 123 SOMEWHERE STREET, San Francisco, CA 94110 USA
 D-U-N-S[®]: 80-473- 0000
 Location type: Headquarters
 Phone: (650) 555-0000

Dun and Bradstreet Company Overview
 Year Started: 1985
 Annual Sales: \$19,272,000
 Net Income (financial statement): (\$92,000)
 Net Worth (financial statement): \$982,000
 Financial Statement Date: 12/31/2011
 Employee total: 125 (includes executives)
 Employees at this location: 110 (includes executives)

Management
 CEO: George Lazenby, President
 Executive(s): Mary Goodnight

Supplemental Data
 Former D-U-N-S[®] Number: 03-071- 0000
 Line of business: Commrd Prntg,Lith
 Legal Status: Corporation
 Subsidiary Status: Not a subsidiary
 National/Tax Id: 12-345 0000
 SIC: 2752 Commercial printing, lithographic
 Import/Export status: Not available or none

1. Company Information

D&B provides the most in-depth and up-to-date company demographics. We've included this section in your report to give you an overview of the business's annual sales, net worth, employee total, company management, type of industry, SIC, legal status and supplemental data, etc.

D&B Paydex Score

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Dun and Bradstreet PAYDEX Score

D&B PAYDEX:
65

PAYDEX[®] Score
 A unique, dollar weighted indicator of payment performance based on payment experiences, as reported to D&B by trade references. D&B must have three or more pieces of trade to calculate a PAYDEX Score.

PAYDEX	Payment Practices
100	Anticipate
90	Discount
80	Prompt
70	15 Days Beyond Terms
60	22 Days Beyond Terms
50	30 Days Beyond Terms
40	60 Days Beyond Terms
30	90 Days Beyond Terms
20	120 Days Beyond Terms
1-19	Over 120 Days Beyond Terms
UN	Unavailable

2. D&B Paydex Score

The PAYDEX score, possibly the most popular component of D&B reports, is a unique, dollar weighted indicator of payment performance based on payment experiences, as reported to D&B by trade references. Under the score, we provide you with a score chart to reference. If a company has a score of 80, they are prompt in payment. Anything above 80 is more prompt, and anything below 80 is beyond terms.

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Public Records

Public Record Summary

Judgments: 2	Total Judgments Amount: \$8,420.00
Filed Judgments: 0	Total Filed Judgments Amount: \$0.00
Satisfied Judgments: 2	Total Satisfied Judgments Amount: \$8,420.00
Recent Judgment Date: 11/29/2005	
Liens: 12	Total Liens Amount: \$33,274.00
Filed Liens: 2	Total Filed Liens Amount: \$12,133.00
Release Liens: 10	Total Released Liens Amount: \$21,141.00
Recent Lien Date: 12/15/2009	
Bankruptcies: 1	Total Bankruptcy Amount: \$0.00
Recent Bankruptcy Date: 12/20/1996	

3. Public Records

This section provides you with any records found of judgments, liens, and bankruptcies on the company in question. The top portion of this section begins by summarizing all judgments, all liens, and all bankruptcies.

D&B Paydex+ Report Guide

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Judgments	
Case Number: 2070000	Filing Date: 11/29/2005
Cause Of Action: Abstract of Judgment	Reported Date: 2/16/2006
Total Liabilities: \$7,993.00	
Disposition Status: Satisfied	Disposition Date: 2/16/2006
Court: MANHATTAN FEDERAL TAX LIENS	Court Location: NEW YORK NY
Case Number: 00187 0000	Filing Date: 7/26/2004
Cause Of Action: Abstract of Judgment	Reported Date: 8/12/2004
Total Liabilities: \$427.00	
Disposition Status: Satisfied	Disposition Date: 8/12/2004
Court: MANHATTAN FEDERAL TAX LIENS	Court Location: NEW YORK NY

4. Judgments

This portion of the Public Records section provides you with details on all judgments filed against the target company. You are provided with a case number, filing date, cause of action, reported date, total assets, total liabilities, disposition status and date, and the court info.

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Liens	
Case Number: 2009120200430000	Filing Date: 12/16/2009
Total Liabilities: \$11,422.00	Reported Date: 12/16/2009
Disposition Status: Filed	Disposition Date: 12/16/2009
Court: MANHATTAN FEDERAL TAX LIENS	Court Location: NEW YORK NY
Case Number: 00260 0000	Filing Date: 9/9/2009
Total Liabilities: \$1,989.00	Reported Date: 1/3/2011
Disposition Status: Released	Disposition Date: 1/3/2011
Court: MANHATTAN FEDERAL TAX LIENS	Court Location: NEW YORK NY
Case Number: 002590000	Filing Date: 8/4/2009
Total Liabilities: \$820.00	Reported Date: 10/7/2009
Disposition Status: Released	Disposition Date: 10/7/2009
Court: MANHATTAN FEDERAL TAX LIENS	Court Location: NEW YORK NY

5. Tax Liens

Tax liens are filed by the city, county, state, or federal government to cover unpaid tax obligations.

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Bankruptcies	
Case Number: 9640000	Filing Date: 12/20/1996
Cause Of Action: Chapter 11 Reorganization	Reported Date: 4/1/1999
Total Assets: \$0.00	Total Liabilities: \$0.00
Confirmation Type: Discharged or Dismissed	
Disposition Status: Dismissed	Disposition Date: 4/1/1999
Court: EASTERN DISTRICT OF NY	Court Location: CENTRAL ISLIP NY

6. Bankruptcy

Legal process where the company's assets can be liquidated or where the company files for protection from creditors. Bankruptcy filings in the United States can fall under one of several chapters of the Bankruptcy Code, such as Chapter 7 (which involves liquidation of assets), Chapter 11 (company or individual "reorganizations") and Chapter 13 (debt repayment with lowered debt covenants or payment plans).

If you have any further questions about
How to read your report, please call
(800) 748-6290